



CTFO Compensation Plan

CTFO Ranks

Customer
Associate
1st Level Manager
2nd Level Manager
Senior Manager (SM)
Executive Manager (EM)
Vice President (VP)
Senior Vice President (SVP)
Executive Vice President (EVP)

Qualifications

Customer	Anyone who orders a product
Associate	Anyone who signs up as an Associate, no purchase required
1st Level Manager	An Associate who has enrolled 1 other qualifying person & orders at least 1 qualifying product per month*
2nd Level Manager	An Associate who has enrolled 2 other qualifying people & orders at least 1 qualifying product per month*
Senior Manager (SM)	An Associate who has enrolled 3 other qualifying people & orders at least 1 qualifying product per month*
Executive Manager (EM)	An Associate who has enrolled 5 other qualifying people & orders at least 1 qualifying product per month*
Vice President (VP)	An Associate who has enrolled 5 other qualifying people & orders at least 1 qualifying product per month plus has at least \$25K monthly personal team volume**
Senior Vice President (SVP)	An Associate who has enrolled 5 other qualifying people & orders at least 1 qualifying product per month plus has at least \$50K monthly personal team volume**
Executive Vice President (EVP)	An Associate who has enrolled 5 other qualifying people & orders at least 1 qualifying product per month plus has at least \$100K monthly personal team volume**

Entitled to pay from

No pay
Enrollor Pay
Enrollor Pay + 7 Levels of Team Pay at 25%
Enrollor Pay + 7 Levels of Team Pay at 50%
Enrollor Pay + 7 Levels of Full Team Pay
Enrollor Pay + 14 Levels of Full Team Pay
Enrollor Pay + 21 Levels of Full Team Pay and 1% Infinity Bonus
Enrollor Pay + 21 Levels of Full Team Pay and 1% + 2% Infinity Bonus
Enrollor Pay + 21 Levels of Full Team Pay and 1% + 2% + 3% Infinity Bonus

REGULAR ORDERS	Item:	DrinkOff	ChewOff	Super7	10 Samples	30 Visitors	ShakeOff	Combo Pkg	Super7 BB	Stay Fit Pkg.	Health Pkg.	70 Visitors + C0/S7	26-Day Challenge	26-Day Convenience	Comp. Stay Fit	Get Fit Pkg.	150 Visitors + C0/S7	Starter Pkg.	Comp. Get Fit	Comp. Start	Com + Visitors	Comp. BB	Comp. W. L.	100 Pkts.	Comp. Samp.	500 Pkts.
	Order Type:	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular
	Sales Price:	\$29.97	\$49.97	\$49.97	\$49.97	\$49.97	\$79.97	\$89.97	\$99.97	\$99.97	\$99.97	\$99.97	\$99.97	\$109.97	\$144.97	\$174.97	\$199.97	\$199.97	\$219.97	\$239.97	\$299.97	\$299.97	\$299.97	\$399.97	\$499.97	\$999.97
Associate	Enrollor Pay: 20%	\$6.00	\$10.00	\$10.00	\$10.00	\$10.00	\$16.00	\$18.00	\$20.00	\$20.00	\$20.00	\$20.00	\$20.00	\$22.00	\$29.00	\$35.00	\$40.00	\$40.00	\$44.00	\$48.00	\$60.00	\$60.00	\$66.00	\$80.00	\$100.00	\$200.00
	Levels																									
1st Level Manager (25% Levels 1-7)	1	\$0.10	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.50	\$0.25	\$0.25	\$0.25	\$0.25	\$0.50	\$0.50	\$0.25	\$0.25	\$0.50	\$0.25	\$0.50	\$0.25	\$0.50	\$1.00	\$1.00	\$1.00	\$5.00	\$5.00
2nd Level Manager (50% Levels 1-7)	2	\$0.10	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$2.00	\$2.00	\$5.00
Senior Manager (100% Levels 1-7)	3	\$0.20	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$3.00	\$2.00	\$5.00
Senior Manager (100% Levels 1-7)	4	\$0.20	\$1.25	\$1.25	\$1.25	\$1.25	\$1.00	\$2.50	\$1.75	\$1.75	\$1.00	\$1.00	\$1.25	\$2.00	\$2.00	\$1.00	\$1.00	\$1.50	\$1.00	\$1.50	\$1.50	\$4.00	\$2.00	\$5.00	\$5.00	\$5.00
Senior Manager (100% Levels 1-7)	5	\$0.50	\$2.50	\$2.50	\$2.50	\$2.50	\$1.00	\$5.00	\$3.00	\$3.00	\$1.00	\$1.00	\$2.50	\$3.00	\$3.00	\$1.00	\$1.00	\$3.00	\$1.50	\$2.50	\$2.50	\$6.00	\$3.00	\$5.00	\$5.00	\$5.00
Senior Manager (100% Levels 1-7)	6	\$0.60	\$3.75	\$3.75	\$3.75	\$3.75	\$2.00	\$7.50	\$4.00	\$2.00	\$2.00	\$3.75	\$5.00	\$5.00	\$2.00	\$2.00	\$5.00	\$2.50	\$3.50	\$3.50	\$3.50	\$7.50	\$5.00	\$10.00	\$10.00	\$15.00
Senior Manager (100% Levels 1-7)	7	\$0.70	\$5.00	\$5.00	\$5.00	\$5.00	\$3.00	\$10.00	\$10.00	\$3.00	\$3.00	\$5.00	\$10.00	\$5.00	\$5.00	\$10.00	\$5.00	\$7.00	\$7.00	\$10.00	\$15.00	\$10.00	\$10.00	\$25.00	\$25.00	\$30.00
Executive Manager	8-14 (each)	\$0.05	\$0.20	\$0.20	\$0.20	\$0.35	\$0.25	\$0.30	\$0.25	\$0.10	\$0.10	\$0.35	\$0.50	\$0.50	\$0.20	\$0.15	\$0.35	\$0.25	\$0.30	\$0.30	\$0.35	\$1.00	\$1.00	\$1.00	\$2.50	\$5.00
Vice President	15-21 each (+ Infinity Pay)	\$0.05	\$0.20	\$0.20	\$0.20	\$0.35	\$0.25	\$0.30	\$0.25	\$0.10	\$0.10	\$0.35	\$0.50	\$0.50	\$0.25	\$0.20	\$0.35	\$0.25	\$0.35	\$0.35	\$0.35	\$1.00	\$1.00	\$1.00	\$2.50	\$5.00
Senior Vice President	15-21 each (+ Infinity Pay)	\$0.05	\$0.20	\$0.20	\$0.20	\$0.35	\$0.25	\$0.30	\$0.25	\$0.10	\$0.10	\$0.35	\$0.50	\$0.50	\$0.25	\$0.20	\$0.35	\$0.25	\$0.35	\$0.35	\$0.35	\$1.00	\$1.00	\$1.00	\$2.50	\$5.00
Executive Vice President	15-21 each (+ Infinity Pay)	\$0.05	\$0.20	\$0.20	\$0.20	\$0.35	\$0.25	\$0.30	\$0.25	\$0.10	\$0.10	\$0.35	\$0.50	\$0.50	\$0.25	\$0.20	\$0.35	\$0.25	\$0.35	\$0.35	\$0.35	\$1.00	\$1.00	\$1.00	\$2.50	\$5.00
	INFINITY BONUSES																									
Vice President	Infinity Pay: 1%	\$0.07	\$0.50	\$0.50	\$0.50	\$0.50	\$0.80	\$0.90	\$1.00	\$1.00	\$1.00	\$1.00	\$1.00	\$1.10	\$1.45	\$1.75	\$2.30	\$2.00	\$2.20	\$2.40	\$3.00	\$3.00	\$3.00	\$4.00	\$5.00	\$10.00
Senior Vice President	Infinity Pay: + 2%	\$0.14	\$1.00	\$1.00	\$1.00	\$1.00	\$1.60	\$1.80	\$2.00	\$2.00	\$2.00	\$2.00	\$2.00	\$2.20	\$2.90	\$3.50	\$4.70	\$4.00	\$4.40	\$4.80	\$6.00	\$6.00	\$6.00	\$8.00	\$10.00	\$20.00
Executive Vice President	Infinity Pay: + 3%	\$0.21	\$1.50	\$1.50	\$1.50	\$1.50	\$2.40	\$2.70	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00	\$3.30	\$4.35	\$5.25	\$7.10	\$6.00	\$6.60	\$7.20	\$9.00	\$9.00	\$9.00	\$12.00	\$15.00	\$30.00

AUTOSHIP ORDERS	Item:	DrinkOff	ChewOff	Super7	10 Samples	30 Visitors	ShakeOff	Combo Pkg	Super7 BB	Stay Fit Pkg.	Health Pkg.	70 Visitors + C0/S7	26-Day Challenge	26-Day Convenience	Comp. Stay Fit	Get Fit Pkg.	150 Visitors + C0/S7	Starter Pkg.	Comp. Get Fit	Comp. Start	Com + Visitors	Comp. BB					
	Order Type:	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship
	Sales Price:	\$26.47	\$47.47	\$47.47	\$47.47	\$47.47	\$75.97	\$85.47	\$94.97	\$94.97	\$94.97	\$94.97	\$94.97	\$104.47	\$137.72	\$166.22	\$189.97	\$189.97	\$208.97	\$227.97	\$294.97	\$294.97	\$294.97	\$374.97	\$474.97	\$974.97	
Associate	Enrollor Pay: 20%	\$5.69	\$9.49	\$9.49	\$9.49	\$9.50	\$15.19	\$17.09	\$18.99	\$18.99	\$18.99	\$19.00	\$18.99	\$20.89	\$27.54	\$33.24	\$38.00	\$37.99	\$41.79	\$45.59	\$57.00	\$56.99					
	Levels																										
1st Level Manager (25% Levels 1-7)	1	\$0.10	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.50	\$0.20	\$0.20	\$0.20	\$0.20	\$0.45	\$0.25	\$0.25	\$0.50	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.50	\$1.00				
2nd Level Manager (50% Levels 1-7)	2	\$0.10	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50	\$1.00	\$0.40	\$0.45	\$0.40	\$0.50	\$0.95	\$0.50	\$0.50	\$0.75	\$0.50	\$0.50	\$0.50	\$0.50	\$0.75	\$2.00	\$2.00				
Senior Manager (100% Levels 1-7)	3	\$0.20	\$0.75	\$0.75	\$0.75	\$0.75	\$0.75	\$1.50	\$0.70	\$0.75	\$0.50	\$0.70	\$1.43	\$1.40	\$0.75	\$0.50	\$1.00	\$0.50	\$0.75	\$0.75	\$1.00	\$3.00	\$3.00				
Senior Manager (100% Levels 1-7)	4	\$0.20	\$1.25	\$1.25	\$1.25	\$1.00	\$0.75	\$2.00	\$1.00	\$0.75	\$0.70	\$1.00	\$1.90	\$1.90	\$0.75	\$0.75	\$1.50	\$0.75	\$1.00	\$1.00	\$1.50	\$4.00	\$4.00				
Senior Manager (100% Levels 1-7)	5	\$0.30	\$2.50	\$2.50	\$2.50	\$2.00	\$1.00	\$4.00	\$2.50	\$1.00	\$2.00	\$2.85	\$2.85	\$1.00	\$0.75	\$3.00	\$2.00	\$1.75	\$2.00	\$1.75	\$2.50	\$5.00	\$5.00				
Senior Manager (100% Levels 1-7)	6	\$0.40	\$3.75	\$3.75	\$3.75	\$3.00	\$1.00	\$7.00	\$4.50	\$1.50	\$1.25	\$3.00	\$4.75	\$4.75	\$1.00	\$1.00	\$5.00	\$3.00	\$3.00	\$3.00	\$3.50	\$7.00	\$7.00				
Senior Manager (100% Levels 1-7)	7	\$0.50	\$5.00	\$5.00	\$5.00	\$5.00	\$3.00	\$10.00	\$10.00	\$2.50	\$2.50	\$4.00	\$9.50	\$9.50	\$4.00	\$4.00	\$10.00	\$4.00	\$7.00	\$7.00	\$10.00	\$14.00	\$14.00				
Executive Manager	8-14 (each)	\$0.05	\$0.15	\$0.15	\$0.15	\$0.35	\$0.20	\$0.30	\$0.25	\$0.10	\$0.10	\$0.35	\$0.45	\$0.45	\$0.20	\$0.15	\$0.30	\$0.20	\$0.25	\$0.25	\$0.30	\$0.70	\$0.70				
Vice President	15-21 each (+ Infinity Pay)	\$0.05	\$0.10	\$0.10	\$0.10	\$0.35	\$0.20	\$0.30	\$0.25	\$0.10	\$0.10	\$0.35	\$0.45	\$0.45	\$0.25	\$0.20	\$0.30	\$0.25	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.70	
Senior Vice President	15-21 each (+ Infinity Pay)	\$0.05	\$0.10	\$0.10	\$0.10	\$0.35	\$0.20	\$0.30	\$0.25	\$0.10	\$0.10	\$0.35	\$0.45	\$0.45	\$0.25	\$0.20	\$0.30	\$0.25	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.70	
Executive Vice President	15-21 each (+ Infinity Pay)	\$0.05	\$0.10	\$0.10	\$0.10	\$0.35	\$0.20	\$0.30	\$0.25	\$0.10	\$0.10	\$0.35	\$0.45	\$0.45	\$0.25	\$0.20	\$0.30	\$0.25	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30	\$0.70	
	INFINITY BONUSES																										
Vice President	Infinity Pay: 1%	\$0.28	\$0.47	\$0.47	\$0.47	\$0.47	\$0.76	\$0.85	\$0.95	\$0.95	\$0.95	\$0.95	\$0.95	\$1.04	\$1.38	\$1.66	\$2.27	\$1.90	\$2.09	\$2.28	\$2.85	\$2.85					
Senior Vice President	Infinity Pay: + 2%	\$0.57	\$0.95	\$0.95	\$0.95	\$0.95	\$1.52	\$1.71	\$1.90	\$1.90	\$1.90	\$1.90	\$1.90	\$2.09	\$2.75	\$3.32	\$4.55	\$3.80	\$4.18	\$4.56	\$5.70	\$5.70					
Executive Vice President	Infinity Pay: + 3%	\$0.85	\$1.42	\$1.42	\$1.42	\$1.42	\$2.28	\$2.56	\$2.85	\$2.85	\$2.85	\$2.85	\$2.85	\$3.13	\$4.13	\$4.99	\$6.83	\$5.70	\$6.27	\$6.84	\$8.55	\$8.55					

\* A qualifying product is any commissionable product or package with a sales price of at least \$47.47

\*\* Personal Team Volume is comprised of your entire sponsorship volume, otherwise known as unlevel volume, not your matrix volume which can include spillover