



### CTFO Compensation Plan

#### CTFO Ranks

Customer
Associate
1st Level Manager
2nd Level Manager
Senior Manager (SM)
Executive Manager (EM)
Vice President (VP)
Senior Vice President (SVP)
Executive Vice President (EVP)

#### Qualifications

Anyone who orders a product
Anyone who signs up as an Associate, no purchase required
An Associate who has enrolled 1 other qualifying person & orders at least 1 qualifying product per month*
An Associate who has enrolled 2 other qualifying people & orders at least 1 qualifying product per month*
An Associate who has enrolled 3 other qualifying people & orders at least 1 qualifying product per month*
An Associate who has enrolled 4 other qualifying people & orders at least 1 qualifying product per month*
An Associate who has enrolled 5 other qualifying people & orders at least 1 qualifying product per month plus has at least \$25K monthly personal team volume*
An Associate who has enrolled 5 other qualifying people & orders at least 1 qualifying product per month plus has at least \$50K monthly personal team volume*
An Associate who has enrolled 5 other qualifying people & orders at least 1 qualifying product per month plus has at least \$100K monthly personal team volume**

#### Entitled to pay from

No pay
Enroller Pay
Enroller Pay + 7 Levels of Team Pay at 25%
Enroller Pay + 7 Levels of Team Pay at 50%
Enroller Pay + 7 Levels of Full Team Pay
Enroller Pay + 14 Levels of Full Team Pay
Enroller Pay + 21 Levels of Full Team Pay and 1% Infinity Bonus
Enroller Pay + 21 Levels of Full Team Pay and 1% + 2% Infinity Bonus
Enroller Pay + 21 Levels of Full Team Pay and 1% + 2% + 3% Infinity Bonus

REGULAR ORDERS	Item:	DrinkOff	ChewOff	Super7	ShakeOff	Combo Pkg.	Stay Fit Pkg.	Health Pkg.	26-day Challenge	Super7 BB	Comp. Stay Fit	Get Fit Pkg.	Starter Pkg.	Comp. Get Fit	Comp. Starter	Comp. BB	100 clicks	S7+Clicks	Chew+Clicks	Comp.+Clicks	26-Day 6-Pack
	Order Type:	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular	Regular
	Sales Price:																				
Associate	Enroller Pay: 20% Levels	\$6.00	\$10.00	\$10.00	\$16.00	\$18.00	\$20.00	\$20.00	\$20.00	\$20.00	\$29.00	\$35.00	\$40.00	\$44.00	\$48.00	\$60.00	\$20.00	\$28.00	\$28.00	\$66.00	\$200.00
1st Level Manager (25% Levels 1-7)	1	\$0.10	\$0.25	\$0.25	\$0.25	\$0.50	\$0.25	\$0.25	\$0.50	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$0.50	\$1.00	\$0.25	\$0.25	\$0.25	\$0.50	\$5.00
2nd Level Manager (50% Levels 1-7)	2	\$0.10	\$0.50	\$0.50	\$0.50	\$1.00	\$0.50	\$0.50	\$1.00	\$0.50	\$1.00	\$0.50	\$0.50	\$0.75	\$0.75	\$2.00	\$0.75	\$0.75	\$0.75	\$1.50	\$5.00
Senior Manager (100% Levels 1-7)	3	\$0.20	\$0.75	\$0.75	\$0.75	\$1.50	\$0.75	\$0.75	\$1.50	\$1.00	\$1.50	\$0.75	\$0.75	\$1.00	\$1.00	\$3.00	\$1.00	\$1.00	\$1.00	\$1.50	\$5.00
Senior Manager (100% Levels 1-7)	4	\$0.20	\$1.25	\$1.25	\$1.00	\$2.50	\$1.00	\$1.00	\$2.00	\$1.75	\$1.00	\$1.00	\$1.00	\$1.50	\$1.50	\$4.00	\$0.75	\$1.00	\$1.00	\$2.00	\$5.00
Senior Manager (100% Levels 1-7)	5	\$0.50	\$2.50	\$2.50	\$1.00	\$5.00	\$1.00	\$1.00	\$3.00	\$3.00	\$1.00	\$1.00	\$1.00	\$2.50	\$2.50	\$6.00	\$2.00	\$2.00	\$2.00	\$4.00	\$5.00
Senior Manager (100% Levels 1-7)	6	\$0.60	\$3.75	\$3.75	\$2.00	\$7.50	\$2.00	\$2.00	\$5.00	\$4.00	\$2.00	\$1.00	\$2.00	\$3.50	\$3.50	\$7.50	\$2.50	\$3.00	\$3.00	\$6.00	\$10.00
Senior Manager (100% Levels 1-7)	7	\$0.70	\$5.00	\$5.00	\$3.00	\$10.00	\$3.00	\$3.00	\$10.00	\$10.00	\$5.00	\$5.00	\$5.00	\$7.00	\$7.00	\$15.00	\$5.00	\$7.00	\$7.00	\$14.00	\$20.00
Executive Manager	8-14 (each)	\$0.05	\$0.25	\$0.25	\$0.25	\$0.30	\$0.10	\$0.10	\$0.50	\$0.25	\$0.20	\$0.15	\$0.25	\$0.30	\$0.30	\$1.00	\$0.50	\$0.50	\$0.50	\$1.00	\$5.00
Vice President	15-21 each (+ Infinity Pay)	\$0.05	\$0.50	\$0.50	\$0.25	\$0.30	\$0.10	\$0.10	\$0.50	\$0.25	\$0.25	\$0.20	\$0.25	\$0.35	\$0.35	\$1.00	\$1.00	\$1.00	\$1.00	\$2.00	\$5.00
Senior Vice President	15-21 each (+ Infinity Pay)	\$0.05	\$0.50	\$0.50	\$0.25	\$0.30	\$0.10	\$0.10	\$0.50	\$0.25	\$0.25	\$0.20	\$0.25	\$0.35	\$0.35	\$1.00	\$1.00	\$1.00	\$1.00	\$2.00	\$5.00
Executive Vice President	15-21 each (+ Infinity Pay)	\$0.05	\$0.50	\$0.50	\$0.25	\$0.30	\$0.10	\$0.10	\$0.50	\$0.25	\$0.25	\$0.20	\$0.25	\$0.35	\$0.35	\$1.00	\$1.00	\$1.00	\$1.00	\$2.00	\$5.00
INFINITY BONUSES																					
Vice President	Infinity Pay: 1%	\$0.30	\$0.50	\$0.50	\$0.80	\$0.80	\$1.00	\$1.00	\$1.00	\$1.00	\$1.45	\$1.75	\$2.00	\$2.20	\$2.40	\$3.00	\$1.00	\$1.40	\$1.40	\$3.30	\$5.00
Senior Vice President	Infinity Pay: + 2%	\$0.60	\$1.00	\$1.00	\$1.60	\$1.80	\$2.00	\$2.00	\$2.00	\$2.00	\$2.90	\$3.50	\$4.00	\$4.40	\$4.80	\$6.00	\$2.00	\$2.80	\$2.80	\$6.60	\$10.00
Executive Vice President	Infinity Pay: + 3%	\$0.90	\$1.50	\$1.50	\$2.40	\$2.70	\$3.00	\$3.00	\$3.00	\$3.00	\$4.35	\$5.25	\$6.00	\$6.60	\$7.20	\$9.00	\$3.00	\$4.20	\$4.20	\$9.90	\$15.00

AUTOSHIP ORDERS	Item:	DrinkOff	ChewOff	Super7	ShakeOff	Combo Pkg.	Stay Fit Pkg.	Health Pkg.	26-day Challenge	Super7 BB	Comp. Stay Fit	Get Fit Pkg.	Starter Pkg.	Comp. Get Fit	Comp. Starter	Comp. BB	100 clicks	S7+Clicks	Chew+Clicks	Comp.+Clicks	
	Order Type:	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	Autoship	
	Sales Price:																				
Associate	Enroller Pay: 20% Levels	\$5.69	\$9.49	\$9.49	\$15.19	\$17.09	\$18.99	\$18.99	\$18.99	\$18.99	\$27.54	\$33.24	\$37.99	\$41.79	\$45.59	\$56.99	\$18.99	\$26.59	\$26.59	\$62.69	
1st Level Manager (25% Levels 1-7)	1	\$0.10	\$0.25	\$0.25	\$0.25	\$0.50	\$0.20	\$0.20	\$0.48	\$0.20	\$0.25	\$0.25	\$0.25	\$0.25	\$0.25	\$1.00	\$0.20	\$0.20	\$0.20	\$0.40	
2nd Level Manager (50% Levels 1-7)	2	\$0.10	\$0.60	\$0.50	\$0.50	\$1.00	\$0.45	\$0.40	\$0.95	\$0.40	\$0.50	\$0.50	\$0.50	\$0.50	\$0.50	\$2.00	\$0.40	\$0.45	\$0.45	\$0.90	
Senior Manager (100% Levels 1-7)	3	\$0.20	\$0.75	\$0.75	\$0.75	\$1.50	\$0.70	\$0.50	\$1.43	\$0.50	\$0.75	\$0.50	\$0.50	\$0.75	\$0.75	\$3.00	\$0.45	\$0.70	\$0.70	\$1.25	
Senior Manager (100% Levels 1-7)	4	\$0.20	\$1.00	\$1.00	\$0.75	\$2.00	\$0.75	\$0.70	\$1.90	\$1.00	\$0.75	\$0.75	\$0.75	\$1.00	\$1.00	\$4.00	\$0.50	\$0.95	\$0.95	\$1.50	
Senior Manager (100% Levels 1-7)	5	\$0.30	\$2.00	\$2.00	\$1.00	\$4.00	\$1.00	\$1.00	\$2.85	\$2.50	\$1.00	\$0.75	\$0.75	\$1.00	\$1.00	\$5.00	\$1.75	\$1.90	\$1.90	\$3.50	
Senior Manager (100% Levels 1-7)	6	\$0.40	\$3.50	\$3.50	\$1.00	\$7.00	\$1.50	\$1.25	\$4.75	\$4.50	\$1.00	\$1.00	\$1.00	\$1.50	\$3.00	\$3.00	\$3.00	\$3.00	\$3.00	\$5.50	
Senior Manager (100% Levels 1-7)	7	\$0.50	\$5.00	\$5.00	\$3.00	\$10.00	\$2.50	\$2.50	\$9.50	\$10.00	\$4.00	\$4.00	\$4.00	\$7.00	\$7.00	\$14.00	\$4.70	\$6.00	\$6.00	\$12.50	
Executive Manager	8-14 (each)	\$0.05	\$0.25	\$0.25	\$0.20	\$0.30	\$0.10	\$0.10	\$0.45	\$0.25	\$0.20	\$0.15	\$0.25	\$0.25	\$0.70	\$0.40	\$0.45	\$0.45	\$0.45	\$0.90	
Vice President	15-21 each (+ Infinity Pay)	\$0.05	\$0.45	\$0.45	\$0.20	\$0.30	\$0.10	\$0.10	\$0.45	\$0.25	\$0.25	\$0.20	\$0.25	\$0.30	\$0.30	\$1.00	\$0.70	\$0.70	\$0.70	\$1.70	
Senior Vice President	15-21 each (+ Infinity Pay)	\$0.05	\$0.45	\$0.45	\$0.20	\$0.30	\$0.10	\$0.10	\$0.45	\$0.25	\$0.25	\$0.20	\$0.25	\$0.30	\$0.30	\$0.70	\$0.90	\$0.90	\$0.90	\$1.70	
Executive Vice President	15-21 each (+ Infinity Pay)	\$0.05	\$0.45	\$0.45	\$0.20	\$0.30	\$0.10	\$0.10	\$0.45	\$0.25	\$0.25	\$0.20	\$0.25	\$0.30	\$0.30	\$0.70	\$0.90	\$0.90	\$0.90	\$1.70	
INFINITY BONUSES																					
Vice President	Infinity Pay: 1%	\$0.28	\$0.47	\$0.47	\$0.76	\$0.85	\$0.95	\$0.95	\$0.95	\$0.95	\$1.38	\$1.66	\$1.90	\$2.09	\$2.28	\$2.85	\$0.95	\$1.33	\$1.33	\$3.13	
Senior Vice President	Infinity Pay: + 2%	\$0.57	\$0.95	\$0.95	\$1.52	\$1.71	\$1.90	\$1.90	\$1.90	\$1.90	\$2.75	\$3.32	\$3.80	\$4.18	\$4.56	\$5.70	\$1.90	\$2.66	\$2.66	\$6.27	
Executive Vice President	Infinity Pay: + 3%	\$0.85	\$1.42	\$1.42	\$2.28	\$2.56	\$2.85	\$2.85	\$2.85	\$2.85	\$4.13	\$4.99	\$5.70	\$6.27	\$6.84	\$8.55	\$2.85	\$3.99	\$3.99	\$9.40	

\* A qualifying product is any commissionable product or package with a sales price of at least \$47.47  
 + Personal Team Volume is comprised of your entire sponsorship volume, otherwise known as unlevel volume; not your matrix volume which can include spillover